## **EXHIBIT 3C**

Page 16	6	Page 168
1 this e-mail?	1	
2 A I don't know.	2	
3 Q Would he have been reporting in some	3	·
4 fashion to Melody Curtis?	4	
5 A No. He was but he was team lead,	5	
6 perhaps, at her request.	6	
7 Q What does that mean?	7	had any further news about in.
8 A Meaning she was searching for someone	8	
9 to to create these this report, and she found	9	•
10 him.	10	•
11 I don't know how it worked because I	1	meant.
12 wasn't here at the time. I wasn't with IBM WorkForce	12	
13 Management at the time.	13	·
14 Q You're saying this the e-mail that was	14	
15 forwarded to you by Tom Guinard was drafted during the		·
	1	the cut and paste part and sent it out.
16 time you didn't work for 17 A No.	17	
	18	
18 Q WorkForce Management?  19 A No. Tom was picked by Melody prior to my	19	•
,	20	
20 joining to do the DORs. That's what I was saying.	21	
21 Q Do you mean before 1996 when you first	22	
22 worked?	23	
23 A Before 2000 before I rejoined in late		· · · · · · · · · · · · · · · · · · ·
24 2004, early 2005.	24	
25 Q So before you rejoined, Tom Guinard had	-	seniors, team leads, admin, et cetera.
Page 16		Page 169
1 been selected to be the DOR	1	
2 A To to work on the DOR project.	2	· · · · · · · · · · · · · · · · · · ·
3 Q Okay.	3	move down to the two paragraphs that we've been
4 A To be the team lead for the DOR project.	4	
5 Yes, I believe so.	5	- ,
6 Q And he had been selected by	6	•
7 Melody Curtis?	7	
8 A I believe so.	8	·
9 Q And was she in charge of the entire DOR	9	<b>1 1</b>
10 project?	10	<b>y</b>
11 A No, but I believe that she was on a	11	•
12 committee that that chose Tom to work on it.	12	· · ·
13 Q Who else was on that committee?	13	•
14 A I don't know.	14	
15 Q Well, could Melody Curtis fire	15	,
16 Tom Guinard if she wanted to?		wanted to?
MR. RAY: Objection to the extent it	17	•
18 calls for speculation.	18	, ,
19 THE WITNESS: I don't know, but she's in		this?
20 the United States and he's in Canada. I don't	20	
21 know.		they wanted to improve how their report looked. I
	21	· · · · · · · · · · · · · · · · · · ·
22 BY MR. LANGELAND:	22	can't give them orders.
23 Q Did anybody ask you what you meant when	22 23	can't give them orders. Q Okay. So if they wanted to improve their
	22 23 24	can't give them orders.

	Page 170		Page 172
1	A Those are not my words, so I can't say	1	with being staffed or overstaffed.
2	that.	2	It's how they're conducting their
3	Q But that would improve the report; isn't	3	business throughout throughout the day.
4	that right?	4	Q That has to do with whether they're
5	MR. RAY: Which report?	5	staffed properly or overstaffed, how they're
6	THE WITNESS: Not yeah. Not	6	conducting the business during the day.
7	necessarily. It depends on what you're asking.	7	A I'm not sure.
8	BY MR. LANGELAND:	8	Q Why is anybody concerned with
9	Q You were the one who said report, so what	9	unproductive hours?
10	were you talking about?	10	A They would prefer that the percentage of
11	A It would not have any effect on the main	11	time that people are on the phone are working the
12	DOR report.	12	phones, either being on phones or waiting for the next
13	Q No, no, no. Let's go back.	13	phone call be a high percentage rate.
14	Which report were you talking about? You	14	Q Why?
15	said if they wanted to improve their report, they	15	A That would be the most likely way to have
16	should follow the advice in this e-mail.	16	good service levels which is the main goal.
17	A Right. And this	17	Q So if somebody is coming into work and
18	Q Which report?	18	logging on the phone 30 minutes before their start
19	A This e-mail is regarding	19	time, isn't that going to decrease the service level?
20	Q Which report?	20	A I can't see how, no.
21	A the DOR report.	21	Q If they're in AUX during that time, would
22	Q The DOR, just the DOR?	22	they be decreasing
23	A The DOR report, yeah.	23	A It may have no effect on the service
24	Q Okay.	24	level at all.
25	A A change in the DOR report.	25	It depends on how the calls are being
	Page 171		Page 173
	r ago ir i		Fage 175
1	Q So if they wanted to improve the DOR	1	answered, if they're being answered within the
1 2	Q So if they wanted to improve the DOR	1	- 1
i	Q So if they wanted to improve the DOR report, they followed the advice in the e-mail.	1	answered, if they're being answered within the
2	Q So if they wanted to improve the DOR report, they followed the advice in the e-mail.	2	answered, if they're being answered within the requisite time.
2 3	Q So if they wanted to improve the DOR report, they followed the advice in the e-mail.  A They had that option, yes.	3	answered, if they're being answered within the requisite time.  Q You can't answer a call if you're in AUX,
2 3 4	Q So if they wanted to improve the DOR report, they followed the advice in the e-mail.  A They had that option, yes. Q If a call center is accumulating unproductive hours, doesn't that mean that IBM is	2 3 4	answered, if they're being answered within the requisite time.  Q You can't answer a call if you're in AUX, can you?
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1	MR. RAY: The same objection, asked and	1	A I would do both at the same time at my
2	answered now twice at least.	2	2 starting time.
3	THE WITNESS: Not necessarily.	3	B Q And about how long would it take for your
4	BY MR. LANGELAND:	4	computer to boot up and for you to launch the
5	Q Because	5	5 applications?
6	A Because it depends on how the other	6	A A couple of minutes.
7	people are answering the phone calls, if they're	7	7 Q Two minutes?
8	answering them within the service level.	8	A Longer, probably, three minutes, maybe.
9	Q Do you know whether it's the practice for	9	Q It would take three minutes in 1996 for
10	CSRs to come in early and boot up their machines	10	) you to boot up your computer?
11	before they log in?	11	A Three or four.
12	A I don't know.	12	Q Three or four minutes?
13	Q You have no idea?	13	3 A Yeah.
14	A I don't know.	14	4 Q And launch all your applications?
15	Q Did you ever attend any meetings where	15	A Yes, because the computers were very slow
16	anybody said that was an issue?	16	6 back then.
17	A No.	17	7 Q That's why, because they were slow back
18	Q Has anybody ever complained to you about	18	3 then.
19	having to work pre-shift time.	19	Okay. And you don't remember the names
20	A No.	20	of the applications. Do you remember how many?
21	Q When you were a CSR, what did you have to	21	1 A I don't remember, no.
	•	22	Q What is a comparison report?
23	A Show up on time, log into the telephone	23	A A comparison report is a report done by
24	· -	24	4 the manager group each day that compares a person's
25	•	1	5 schedule to the actual log-in/log-out report.
	Page 175		Page 177
1	applications?	1	
2	A That's what I mean by turning on the	2	
3		3	·
4	Q So you just turn on the computer and what	4	
5		5	
6	· · · · · · · · · · · · · · · · · · ·	1 -	5 Is that a comparison report?
-	A Some applications would come up	6	
	A Some applications would come up	6	6 A Yes.
1	automatically, and any that didn't, you would start	7	6 A Yes. 7 Q Who is Nancy Clark?
8	automatically, and any that didn't, you would start yourself.	7 8	6 A Yes. 7 Q Who is Nancy Clark? 8 A Nancy Clark is the person who is
8 9	automatically, and any that didn't, you would start yourself.  Q Okay. Which ones would you start	7 8 9	6 A Yes. 7 Q Who is Nancy Clark? 8 A Nancy Clark is the person who is 9 designated by the manager to create this report.
8 9 10	automatically, and any that didn't, you would start yourself.  Q Okay. Which ones would you start yourself?	7 8 9 10	6 A Yes. 7 Q Who is Nancy Clark? 8 A Nancy Clark is the person who is 9 designated by the manager to create this report. 0 Q She is a senior?
8 9 10 11	automatically, and any that didn't, you would start yourself.  Q Okay. Which ones would you start yourself?  A I don't remember the names of them. This	7 8 9 10	6 A Yes. 7 Q Who is Nancy Clark? 8 A Nancy Clark is the person who is 9 designated by the manager to create this report. 0 Q She is a senior? 1 A I don't believe she was a senior. I
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8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	automatically, and any that didn't, you would start yourself.  Q Okay. Which ones would you start yourself?  A I don't remember the names of them. This is many years ago. Q Do you know if they still use them? A I don't know. We don't — we don't have that department anymore. Q How long would it take for you to — strike that.  Did the computer have to be up and running before you could log into the phone system? A No. Q You could always log into the phone system independently of the computer?	7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Good A Yes. Control Who is Nancy Clark? Control Who is Nan
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ł			D 400
1	Page 178 A Yes.	1	Page 180 WorkForce Management group that I'm in looks at them.
2	Q Can you look in the column that says:	2	Q Who looks at them?
3	Avaya/CMS, Log-in, Time Started?	3	A Tonya McKay, Derrick Dunston and
4	A Yes.	1	Phyllis Farrell.
5	Q And by looking at the column, do you see	1	Q Who's Phyllis Farrell?
6	that the log-in times are before the start time?	6	A She's our our working partner in
7	MR. RAY: Objection to the extent it	1 -	Dallas.
8	mischaracterizes the document.	8	Q Dallas.
9	BY MR. LANGELAND:	9	Have you ever told any manager that you
10	Q In most instances —	1	think that there should be overtime paid because these
11	A In most in most instances that I'm		start times precede the scheduled start time?
12	looking at, I see actual log-in time before the	12	A I don't get involved in that at all.
13	scheduled start time.	13	Q But you're supposed to ensure that proper
14	Q And, in some cases, it's say 10 minutes		reports are being done, aren't you?
15	beforehand?	15	MR. RAY: Objection, vague.
16	A I see 3 minutes beforehand, 4 minutes		BY MR. LANGELAND:
17	beforehand and, et cetera, on down the line.	17	Q Are you subject to the Business Conduct
18	Q There's a 9:49 for a 10:00 a.m. start	ł	Guidelines?
19	•	19	A Yes.
20	Do you see that one?	20	Q Can you submit a false report?
21	A Yes.	21	A No.
22	Q Do you have any idea whether they're pa	l	Q Can anybody in IBM submit a false report
23			according to those guidelines?
24	A I don't know. It's not my - not my	24	A It's reasonable to assume that the
25	area.	25	guidelines say no.
	Page 179		Page 181
1	Q Has a manager ever sent you an e-mail	1	Q So if a guy was working, you know, a CSR
2	saying, hey, this was overtime that was worked?	ŀ	was working 15 minutes before their designated start
3	A I wouldn't receive that. Someone else in		<del>-</del>
4	• • • • • • • • • • • • • • • • • • • •		time and they weren't getting paid for that, wouldn't
	my department would receive that.	3	, ,
5	my department would receive that.  Q Okay. So that would go to	4	that be a false report?
5	Q Okay. So that would go to	4 5	that be a false report?  MR. RAY: Objection, lack of foundation.
5 6 7	Q Okay. So that would go to A Tonya.	4	that be a false report?
6 7	Q Okay. So that would go to A Tonya. Q Tonya.	4 5 6 7	that be a false report?  MR. RAY: Objection, lack of foundation.  You can answer.  THE WITNESS: I'm I am not sure how to
6 7 8	<ul> <li>Q Okay. So that would go to</li> <li>A Tonya.</li> <li>Q Tonya.</li> <li>And has she ever told you, hey, I</li> </ul>	4 5 6	that be a false report?  MR. RAY: Objection, lack of foundation.  You can answer.  THE WITNESS: I'm I am not sure how to answer the question. Please repeat the
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6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Q Okay. So that would go to A Tonya. Q Tonya. And has she ever told you, hey, I received this e-mail because people were working before their shift time their scheduled start time? A It wouldn't be phrased that way. If overtime had been scheduled, we would get a notification from the manager to schedule to put overtime in on a particular day. Q And have you ever heard that they have done that because the the Avaya log-in time was before the scheduled start time? A No. Q And you receive these comparison report how often? A It's a daily report that they can send to us either daily or at the end of the week for the whole week.	4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	that be a false report?  MR. RAY: Objection, lack of foundation. You can answer.  THE WITNESS: I'm I am not sure how to answer the question. Please repeat the question. BY MR. LANGELAND:  Q If a CSR is showing up for work early, say 15 minutes, but not being paid for it, isn't that a false report?  A Define "showing up."  Do you mean define what you mean by "showing up."  Q Let's say they log in let's say a person comes in and logs in at 9:49 a.m. for a start time of 10:00 a.m., and they aren't being paid for that 11 minutes, shouldn't they be?  A But their start time is not until like 9:00 o'clock?  Q No, it's at 10:00.

	Page 182		Page 184
1	Q Right.	1	the newer newer copies of this report.
2	A You know, I'm sorry. That's a manager	2	This is even though this report is
3	thing. I just do not get involved in that.	3	dated this summer, it's been some time since that's
4	Q What does it mean when it says: Send	4	even appeared on any copies of reports that you
5	update to WFM to update records (15 minutes or more)?	5	know, any blanks that we have sent out to them.
6	A The we we do things in 15 minute	6	Q So after 6/25/2008, this form has
7	increments, and that actually doesn't apply anymore.	7	changed?
8	You don't you can disregard that.	8	A Before that time.
9	This is a this is an early what's the date on	9	Q So why did this person use
10	this?	10	A I don't know. But it's a moot point
11	Q June 25, 2008.	11	because we've always entered exactly what what the
12	A Okay. This is actually a we don't go	12	numbers were.
13	by that anymore.	13	Q Where did you enter it?
14	At one time we thought it would be easier	14	A We take we take any entries here in
15	if we did everything in 15-minute increments, but it's	15	this case, there's only one entry, and that's an
16	not.	16	absence for medical for the first person.
17	We can we can put we can put any	17	We enter that into the person's schedule
18	amount in there at all in the schedules.	18	for the day to show that they were absent for the day,
19	Q What was the purpose of this comment:	19	and that's the only that's the only entry for this
20	Send update to WFM to update records (15 minutes or	20	report.
21	more)?	21	Q Where does it show that that person was
22	A It's it's not all one message. You're	22	absent because of medical, and are you referring to
23	talking about two things.	23	this
24	The first item is enter an update and	24	A The very first person.
25	copy and do a note to WFM at and it gives our Lotus	25	Q Dionis Heard?
	Page 183		Page 185
1	Notes address. That's where to send it to.	1	A Yes.
2	And where it says to update records,	2	Q Okay.
3	parenthesis, 15 minutes or more, that that was at a	3	A life was read across it has askeduled
		•	A If you read across, it has scheduled
4	one time I just answered this.	4	
4 5	one time I just answered this.  It was at one time we were going to put	4	· · · · · · · · · · · · · · · · · · ·
5		4	start time never actually logged in according to the time in, according to the log-in/log-out.
5 6	It was at one time we were going to put	4 5 6	start time never actually logged in according to the time in, according to the log-in/log-out.  And the reason that was entered is
5 6 7	It was at one time we were going to put everything into 15-minute increments, but the managers	4 5 6	start time never actually logged in according to the time in, according to the log-in/log-out.  And the reason that was entered is medical so
5 6 7	It was at one time we were going to put everything into 15-minute increments, but the managers wanted to record everything, even if it's a even if	4 5 6 7	start time never actually logged in according to the time in, according to the log-in/log-out.  And the reason that was entered is medical so  Q Okay.
5 6 7 8	It was at one time we were going to put everything into 15-minute increments, but the managers wanted to record everything, even if it's a even if it's only 10 minutes.  So we now record whatever the manager	4 5 6 7 8	start time never actually logged in according to the time in, according to the log-in/log-out.  And the reason that was entered is medical so  Q Okay.  A this person is absent for that day.
5 6 7 8 9	It was at one time we were going to put everything into 15-minute increments, but the managers wanted to record everything, even if it's a even if it's only 10 minutes.  So we now record whatever the manager	4 5 6 7 8 9	start time never actually logged in according to the time in, according to the log-in/log-out.  And the reason that was entered is medical so  Q Okay.  A this person is absent for that day.  Q So you don't enter anything see where
5 6 7 8 9 10	It was at one time we were going to put everything into 15-minute increments, but the managers wanted to record everything, even if it's a even if it's only 10 minutes. So we now record whatever the manager puts down there. Q What do you mean?	4 5 6 7 8 9	start time never actually logged in according to the time in, according to the log-in/log-out.  And the reason that was entered is medical so Q Okay. A this person is absent for that day. Q So you don't enter anything see where it says 2:57 is the log-in time for
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	Page 186		Page 188
1	it anywhere.	1	accurately reflect the time that they came in.
2	A The only items entered on this report	2	A It doesn't reflect any time at all that
3	into our into our records is the last column, and	3	they are there. It only reflects when they log into
4	that will be either a number of minutes, the	4	the telephone.
5	difference between the schedule and the start time	5	Q Do you have any idea whether people are
6	or or a full absence or whatever the item is,	6	paid for these minutes?
7	that's what we're entering into it.	7	A Not my area. I don't know.
8	There were in this case, there were	8	Q You could pull up these reports for all
9	no no lates. There was no late. There's a	9	of the groups since you started making the reports;
10	one-minute late and a two-minute late, but there's	10	isn't that right?
11	but we don't include one or two minutes because	11	MR. RAY: Objection. Which groups?
12	there's a five-minute leeway.	12	MR. LANGELAND: All the groups we've been
13	And the only absence is the medical, and	13	talking about.
14	that's the so that's the only entry that we're	14	MR. RAY: In IMBPD.
15	making from this report into our records.	15	MR. LANGELAND: Yes.
16	Q And what records where do you enter	16	THE WITNESS: Yeah. In IMBPD, we have
17	it?	17	not thrown out any reports.
18	A The Totalview schedule, into his schedule	18	BY MR. LANGELAND:
19	to show that he was absent on that day.	19	Q Are there places other than IMBPD that
20	Q So you don't show, for example, that this	20	use a comparison report?
21	person logged in Reginald McArthur logged in three	21	A I would be unaware. I don't know.
22	minutes before his scheduled start time.	22	Q Just one other question on this: When
23	That doesn't go anywhere.	23	you were referring to this suggestion that, you know,
24	A It doesn't go into my software.	1	you only update the records for 15 minutes or more,
25	Q Right. You don't	1	that really means if a person is 15 minutes or more
	Page 187	<u> </u>	D 400
			Page 189
1	=	1	Page 189 late: is that correct?
1 2	A I don't use that.		late; is that correct?
2	A I don't use that. Q You don't use that for anything.	2	late; is that correct?  A No. You can disregard that. That was
1	<ul><li>A I don't use that.</li><li>Q You don't use that for anything.</li><li>A No.</li></ul>		late; is that correct?  A No. You can disregard that. That was never used.
3 4	<ul> <li>A I don't use that.</li> <li>Q You don't use that for anything.</li> <li>A No.</li> <li>Q And you don't enter – for example,</li> </ul>	2 3 4	late; is that correct?  A No. You can disregard that. That was never used.  Q Okay. But isn't that what it would be
3	A I don't use that. Q You don't use that for anything. A No. Q And you don't enter — for example, anytime somebody logs in early, earlier than their	2 3 4 5	late; is that correct?  A No. You can disregard that. That was never used.  Q Okay. But isn't that what it would be intended for because you're only tracking lates; am I
2 3 4 5	A I don't use that. Q You don't use that for anything. A No. Q And you don't enter – for example, anytime somebody logs in early, earlier than their start time, that's not something that you track.	2 3 4 5 6	late; is that correct?  A No. You can disregard that. That was never used.  Q Okay. But isn't that what it would be intended for because you're only tracking lates; am I right?
2 3 4 5 6 7	A I don't use that. Q You don't use that for anything. A No. Q And you don't enter – for example, anytime somebody logs in early, earlier than their start time, that's not something that you track. A No. We're looking for late, not early.	2 3 4 5 6 7	late; is that correct?  A No. You can disregard that. That was never used.  Q Okay. But isn't that what it would be intended for because you're only tracking lates; am I right?  A No. We're tracking lates or absences.
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1	A Surveys about call center productivity?	1	BY MR. LANGELAND:
2	I don't know.	2	Q Did anybody change or clarify what you
3	Q You don't know Gary Lambousis, I think	3	said in that e-mail?
4	you testified?	4	A No.
5	A No.	5	Q Were there any follow-up e-mails that
6	MR. RAY: I think it's George Lambousis.	6	said what this really means is
7	BY MR. LANGELAND:	7	A There has been no no followup, no
8	Q I'm sorry. George?	8	feedback.
9	A No, I don't know the name.	9	Q Were you disciplined for the e-mail?
10	Q And Vicki Reidy you don't know?	10	A Excuse me?
11	A No.	11	Q Were you disciplined for sending the
12	Q Are any of the CSRs independent	12	e-mail?
13	contractors?	13	A No.
14	I think you testified they were.	14	Q Were you reprimanded in any way?
15	A Not independent contractors. We we	15	A No.
16	get them from an employment agency, so they work for	16	Q Were you informed that call center
17	the employment agency, not IBM.	17	employees had to get overtime if they showed up early?
18	Q Are you aware of any call centers in New	18	A I received no feedback, no inquires about
19	York?	19	this whatsoever.
20	<ul> <li>A I know you mean by that IBM call centers,</li> </ul>	20	Q Do you know what the following e-mail
21	and I'm not familiar with that area, no.	21	distribution lists are: MBPD-CRM-Atlanta-All Reg
22	Q Do you know Stacy Hal (phonetic)?	22	Employees 1?
23	A No.	23	A I'm not familiar. You do your own
24	Q Do you know of any studies about inbound	24	distribution lists, so I would only know my own
25	call patterns that IBM has done?	25	distribution lists.
	Page 191		Page 193
1	A Studies of IBM of inbound call	1	Q So there isn't an IBM distribution list
2	patterns.	2	for all CRM I'm sorry all CSR
3	I run reports that will gather history on	3	A No. It's each Lotus Note user makes
4		4	their own distribution list.
5	Q And what do you use that then for?	5	Q To your knowledge, is there one that goes
6	A To generate it's part of an analysis	6	to all of the CRSs in I'm sorry CSRs in Atlanta?
	to determine what head count would be appropriate for	7	A I don't know. I don't have one. I did
8	a group.	1	not construct one for myself.
9	Q Turning your attention back I'm	9	Q I see.
10	, , ,	10	Do you know who Janelle Betterson
11		11	(phonetic) is?
12		12	A No.
13		13	Q Leonard Butler?
	and tell you this should not this is wrong?	14	A Yes.
15	A No.	15	Q Who is that?
16	• • •	16	A He is a he has been a manager in in
17	•	17	· · · · · · · · · · · · · · · · · · ·
18	A I received no feedback.	18	•
19	Q So nobody told you this is an inaccurate	19	Q Does he still work for IBM?
20		20	A I believe so.
21	MR. RAY: Objection to the extent it	21	Q Do you know where?
22		22	A No.
23	THE WITNESS: And I received no feedback	23	Q Do you know Juanita Carver?
24		24 25	A No.
25		20	Q I think you said Sarah Cerny was a

[		Page 194			Page 196
1	manage	er?	1	guys are	doing as a call center?
2	Α	Yes.	2	Α	I know that he's the middleman between
3	Q	Do you know Steven Coy?	3	he's the	liaison between the sponsor and the group. I
4	Α	No.	4	don't kno	ow the details of his daily work.
5	Q	Charene Dailey (phonetic)?	5	Q	Does a program manager still have
6	Α	Yes.	6	authority	to direct CSRs to do certain things?
7	Q	Who is that?	7	Α	He would work through the manager.
8	Α	She's a manager from Manpower, so she is	8	Q	So he would direct the manager?
9	the mar	nager over some of our contractors.	9	Α	The manager does not report to the
10	Q	Does she work for Manpower?	10	program	manager. The program manager is off to the
11	Α	Yes. Charene Dailey?	11	side.	
12	Q	Yes.	12		He could work with the manager if there
13	Α	Yes.	13	were any	y issues of procedure or whatever.
14	Q	When you're referring to the CSRs as	14	Q	And do you know if the CSRs have to
15	about 2	250	15	follow th	e direction of the program manager?
16	Α	(Witness nodded head.)	16	Α	No. They follow the manager.
17	Q	<ul> <li>does that include CSRs that work for</li> </ul>	17	Q	They don't have to follow the program
18	Manpo	wer?	18	manage	r's direction?
19	Α	Yes.	19	Α	They report to the manager.
20	Q	Who is Stanley Dait (phonetic)?	20	Q	Right, but do they have to follow the
21	Α	He is an HR person. That's pretty much	21	direction	of the program manager?
22	all I kno	DW.	22	Α	Not that I'm aware of.
23	Q	Where does he work?	23	Q	Who is Otho Draper (phonetic)?
24	Α	I don't know where his office is.	24	Α	Don't know.
25	Q	Is he in Atlanta?	25	Q	Pete Draper?
		Page 195			Page 197
1	Α	I don't know.	1	Α	No.
2	Q	How do you know who he is?	2	Q	Daniel Dryer?
3	Α	When he first started in HR he toured	3	Α	No.
4		center, and so I was introduced to him.	4	Q	Sue Gallow?
5	Q	If you have HR issues, do you talk to	5	A	No.
6			6	Q	Jeff Granger I think you testified was
7	A	l believe I could.	7		12
8	Q	Who is your HR rep?	8	A	He's a second-line manager in Atlanta,
9	Α	I'm not aware if I have one.	1	yeah.	
10	Q	Who is Rosanne Davis?	10	Q	Does he have a particular responsibility
11	Α	She's one of the managers at Atlanta in	11	•	of the groups that we talked about?
12			12	Α .	Yeah. He would take some groups and
13	Q	Kerry Bethea you said has been promoted?	1		Lofton takes the other groups.
14	. A	Yes, was a manager. Now, he's I	14	, Q	Okay. Which groups does he take; do you
15		I believe the title is Program Manager.		know?	0.11. 11. 1057
16		sure what the exact title is.	16	Α	Call handle and CET.
17	Q.	What are program managers?	17	Q	Who is Denise Heinz Anderson?
18	Α	Someone who liaisons with – between the	18	A	I don't know.
19	-	hat we've established and the sponsor.	19	Q	Michael Landry?
20	Q	Do you know what they do?	20	A	He's he's a manager.
21	A	That's the extent of my knowledge.	21	Q	First-line manager?
100		Okay.	22	Α	Yes, that's right.
22	Q	•	I		<del>-</del>
23	Α	Yeah.	23	Q	And he reports to Granger?
23 24	A Q	•	23 24	Q A	<del>-</del>

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1	Q	Okay.	1	is still u	ιρ.
2	Α	Along with Sarah Cerny and Viki Torres	2	Q	So Dallas is a backup for Atlanta and
3	and all t	he others. He's a name if I didn't	3	Α	And vice versa, yeah.
4	mention	it before, I could have.	4	Q	And the person who is head is there
5	Q	Okay. He reports to Granger?	5	one pe	rson who is the head of both Atlanta and Dallas
6	Α	He reports to Sharon Lofton.	6	in term	s of the management?
7	Q	Who is Mike McDonald?	7	Α	Yes. Melody Curtis.
8	Α	Don't know.	8	Q	Are you aware of any kind of special
9	Q	Lisa Moody I think you testified is a	9	differer	nces with any of the Dallas call center
1		manager?	10	employ	rees?
11	Α	That's right.	11	Α	A difference between employees?
12	Q	Who does she report to?	12	Q	Is there any special difference between
13	Ā	Jeff Granger.	!	them a	nd the people who are employed as call center
14	Q	How about Greg Murphy?	14		vees in Atlanta?
15	Ā	No.	15	A	Not in general.
16	Q	Wendy Cowan Musgrove (phonetic)?	16	Q	Okay.
17	A	She's a manager, first-line, reporting to	17	A	About about the same.
18	Sharon		18	Q	Who is Greg Riggs (phonetic)?
19	Q	Anthony Perez?	19	A	Don't know.
20	A	A first-line manager reporting to	20	Q	Peter Starratt you've already
21		Lofton, but he's in Dallas.	21	A	Yeah. He's a first-line manager
22	Q	Why would a first-line manager from	22		ng to Jeff Granger.
1		eport to Sharon Lofton?	23	Q	How about Kevin Sullivan?
1		•	24	A	Don't know the name.
24	A Mondu	It's a very small group that ties into	25	Q	And Karen Troutman is a first-line
23	vvenuy	Cowan's Wendy Musgrove's group, and so it	20	· ·	And Maren Trodenan is a matrice
		Page 199			Page 201
1		more opportune to have them both report to the		-	er reporting to Granger.
2	same m	more opportune to have them both report to the anager.	2	Α	er reporting to Granger. Yes.
3	same m Q	more opportune to have them both report to the anager. The CSRs in Dallas, do they perform the	3	A Q	rer reporting to Granger. Yes. Who is Randall Whompler (phonetic)?
2 3 4	same m Q	more opportune to have them both report to the nanager. The CSRs in Dallas, do they perform the notions as the CSRs in Atlanta?	3 4	A Q A	rer reporting to Granger. Yes. Who is Randall Whompler (phonetic)? Randy Whompler was in our IMBPD call
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		Page 202			Page 204
1	Α	I am not in a position to really define a	1	Α	I don't know. I know that I know that
2	job dese	cription for what Telephony does except to say	2	she co	vers more than just Atlanta/Dallas.
Į.	•	thing that would have to do with telephones	3	Q	Do you mean more call centers?
t	-	n the switch, we go through them.	4	Α	I presume.
5		Okay. And who is the, you know, head of	5	Q	Do you know where any of them are?
6	that gro	up in Atlanta?	6	A	No.
7		I don't know who she reports to.	7	Q	Is she the head of all call centers?
8	Q	Who is in Atlanta that deals with	8	A	I don't know.
9	Telepho	ony issues?	9	Q	Do you know what her title is?
10		l go – l go to Kathy Waylon, and I'm	10	Α	No.
11	sorry, si	ince there's been a change, and I don't	11	Q	Who does she report to?
12	know w	ho she reports to.	12	Α	It's on the tip of my tongue. I don't
13	Q	Has there ever been any complaints that	13	remem	ber the name.
14	the Ava	ya system is slow or anything of that nature?	14	Q	Do you know what computer systems the
15	Α	Avaya slow?	15	CSRs t	
16	Q	Yes.	16	Α	Computer systems. If you mean the
17	Α	Avaya is the interface for CMS and, yes,	17	operati	ng system, it's Windows.
18	I can thi	ink of one instance where where there would	18	Q	And what kind of hardware is it; do you
19	be a cor	mplaint about Avaya CMS being slow.	19	know?	·
20	Q	What was the complaint?	20	Α	IBM hardware.
21	Α	My own queries going through Dallas would	21	Q	Who would be the person most
22	be wo	ould be slow.	22	knowle	dgeable about the Avaya phone system?
23	Q	What kind of queries are you talking	23	Α	My contact would be Kathy Waylon in
24	about?		24	Teleph	ony.
25	Α	Queries for the DOR, as a matter of fact,	25	Q	And what about e-TOTALs?
		Page 203		-	Page 205
1	a query	Page 203 pulling information on Dallas groups would	1	-	Page 205 Who would be the most knowledgeable about
1 2			1		<u> </u>
1 2 3		pulling information on Dallas groups would ack slow as opposed to the same query for an	1		Who would be the most knowledgeable about
	come ba	pulling information on Dallas groups would ack slow as opposed to the same query for an	2	that? D	Who would be the most knowledgeable about o you have any
3	come ba	pulling information on Dallas groups would ack slow as opposed to the same query for an group.	2 3	that? Do	Who would be the most knowledgeable about o you have any I don't know.
3 4 5	come ba Atlanta ( Q	pulling information on Dallas groups would ack slow as opposed to the same query for an group.  Okay.	2 3 4 5	that? Do	Who would be the most knowledgeable about o you have any – I don't know. And what about the ILC?
3 4 5 6 7	Come bat Atlanta ( Q A others. Q	pulling information on Dallas groups would ack slow as opposed to the same query for an group.  Okay.  That's my own. I'm not aware of any  What about who is Olivette Whipple	2 3 4 5	that? Do	Who would be the most knowledgeable about o you have any I don't know. And what about the ILC? Who would be the most knowledgeable
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3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	come bath Atlanta ( Q A others. Q (phoneting A refer to a was. Q A Curtis recollected Q head of A just the A	pulling information on Dallas groups would ack slow as opposed to the same query for an group.  Okay.  That's my own. I'm not aware of any  What about who is Olivette Whipple ic)?  That's that's the name I was going to at a later time, and that was what her name  That's who Melody Curtis reports to.  Okay. What about Deb Wooton?  Deb Wooton is a recent addition.  Excuse me, I should say that Melody aports to Deb Wooton who reports to her, to Whipple.  So Olivette Whipple is, basically, the all call center IMBPD?  She she is responsible for more than Atlanta/Dallas call centers.  I don't know I don't know what. I've	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	that? Do A Q A Q A Q A Q A Q A Q A Q A Q A Q A	Who would be the most knowledgeable about to you have any — I don't know. And what about the ILC? Who would be the most knowledgeable about the ILC? I don't know. I would have to ask my or. Do you know Charlie Seward? Yes. How do you know him? He's someone who has worked in Atlanta in inta call center. Okay. Have you had personal contact with A nodding acquaintance in the hall. Have you ever spoken to him? Rarely. Do you know why he brought the lawsuit? I'm sorry. Say it again. Do you know why he brought the lawsuit? No.

1 Am I saying that correctly? 2 Q Right. I mean, we talked about 3 off-the-clock work before. 4 A Yeah. 5 Q And I doubt work to put words in your. 5 A I do the DOR	
3 off-the-clock work before. 4 A Yeah. 3 her. 4 Q Do you know if she ever did	and say hello to
4 A Yeah. 4 Q Do you know if she ever did	
5 O And I doubt word to not words in your 5 A 1 do the DOD	the DOR?
5 Q And I don't want to put words in your 5 A I do the DOR.	
6 mouth. 6 Q Do you know if she ever pro-	vided any data
7 A I don't want to characterize his - his 7 for the DOR?	
8 intentions. 8 A Oh, okay. No, I'm not sure w	who who
9 Q I mean, do you have any understanding 9 provided that.	
10 what the lawsuit is about? 10 You're talking about the off-ph	hone,
11 A Yes. 11 back-office portion of the DOR that I v	
12 Q Okay. What is it? 12 the manager groups.	· ·
13 A Being paid for time not logged in. 13 Q Right.	
14 Q What does that mean? 14 A I'm not sure who from Teach	n was sending
15 A Being – working but not logging in. 15 that.	• • • • • • • • • • • • • • • • • • • •
16 Q Okay. And that's what the lawsuit is 16 Q So you don't know.	
17 about is about CSRs who work but aren't logged in?17 A No.	
18 A I'm not sure. I'm sorry. I'm not sure. 18 Q Do you know Gary Sallis (ph	nonetic)?
19 Q Okay. I just wanted to know what your 19 A No.	
20 understanding of it was.  20 Q Any reason anybody would	any manager
21 Do you know Ray Liles? 21 would say no one should be in AUX 3	-
22 A No. 22 time without prior approval?	or mon oran
23 Q Jim Starkey? 23 MR. RAY: Objection, vague.	
24 A No. 24 THE WITNESS: No one should be a should be	
25 Q Eugene Scott? 25 prior to what?	ala be in 7.0% o
	D 000
Page 207  1 A Yes. He's a former employee that I had a 1 BY MR. LANGELAND:	Page 209
2 nodding acquaintance with, you know, in the halls. 2 Q At their start time without pri	ior
3 Q Any discussions with him? 3 approval.	
	on vadue
	on, vague,
5 Q Ever? 5 calls for speculation. 6 A Topical just topical small-talk. 6 THE WITNESS: I would refer	r you to the
7 Q About how many discussions have you had 7 manager on that.	i you to the
8 with him?  8 BY MR. LANGELAND:	
	hody was in
	DOGY Was III
100 100 100 100 100 100 100 100 100 100	and calls for
	and cans for
, , , , , , , , , , , , , , , , , , ,	
14 you know. 14 Q What is AUX 3?	ada that way
He knew my name. I know his name, and we 15 A AUX 3 is the is the AUX co	
16 say hi – 16 use, the state that you use when you'	_
17 Q Okay. 17 back-office non-phone work that's me	-
18 A how you doing? How's the weather?  18 DORs, and nothing would happen if the state of the	ney were in that
19 Q Okay. What about Cathy Barday? Do you 19 state.	I_ 15 4b_u4
20 know her?  20 Q But you couldn't receive call	is it that
21 A Yes. 21 were the case; am I right?	
22 Q Have you had conversations with her? 22 A That's right.	U
23 A We've we have worked she worked 23 Q Okay. Is there any reason to	_
24 I mean, she worked in Teach which is a which is a 24 would want people to be available and	o avaliable to
25 group that we no longer have. 25 take calls right at their start time?	

	Address - Addres		
	Page 210		Page 212
1	MR. RAY: Objection to the extent it	1	then.
2	calls for speculation, and it's vague.	2	MR. RAY: Before last night?
3	THE WITNESS: Only only to the extent	3	MR. LANGELAND: I believe this was
4	that you want them working.	4	produced before last night.
5	BY MR. LANGELAND:	5	MR. RAY: Well, even if it was produced
6	Q Right. And by "working," you mean	6	last night, as long as it was produced before
7	receiving calls?	7	the deposition, I'm not going to have an
8	A Yeah, either on a call or waiting for the	8	objection.  MR. LANGELAND: I'm sure it was.
9	next call, yeah.	_	
10	Q Why do you want them to do that?		<del> </del>
11	MR. RAY: I'll object just to the extent	11	Q All right. Turning your attention to Exhibit 4, what is this document?
12 13	it calls for speculation.	13	A This is a log-in/log-out report.
1	THE WITNESS: In order to answer phone	14	Q So this shows when the call center
14	calls within — within goals. BY MR. LANGELAND:		·
15 16			employee logged in and logged out?  A Yes.
1	Q And if you're in AUX 3, you can't do that; is that correct?	16 17	
1			Q And by logging in, we're talking about logging into the Avaya phone; am I right?
18 19	<u> </u>	18 19	A Yes.
1	Instead of phone calls, you're doing a		
20 21	different productive work.	20 21	Q By the way, if we for example, if you look at July 2, 2008 where it says 8:50 a.m do you
22	Q But you can't. A You can't take phone calls, right.		see that?
23	(Thereupon, marked for identification,	23	A Yes.
24	Plaintiff's Exhibit Number P-4.)	24	Q If his start time on that date his
25	MR. RAY: Is this a part of another	1	
25	IVIN. FORT. IS tills a part of another	20	regular start time was 9:00 o'clock - could we go to
E			- LANGE ALLE MERCHANIST CONTROL OF THE CONTROL OF T
	Page 211		Page 213
1	document?	1	a record somewhere and find out if he had been paid
2	document?  MR. LANGELAND: No.	2	a record somewhere and find out if he had been paid overtime for those 10 minutes?
2	document?  MR. LANGELAND: No.  MR. RAY: Do you know when this was	2 3	a record somewhere and find out if he had been paid overtime for those 10 minutes?  A I don't know. That's not my area.
2 3 4	document?  MR. LANGELAND: No.  MR. RAY: Do you know when this was produced?	2 3 4	a record somewhere and find out if he had been paid overtime for those 10 minutes?  A I don't know. That's not my area.  Q So you don't know if we compared this to
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	D 244		Page 216				
4	Page 214 I've never seen I've never seen it used.	1	A Riveredge uses Atlanta in Riveredge				
1		2	uses — our ACD is No. 3.				
2 3		3	Q What is ACD?				
4	A Uh-huh, yes. 320 and 51s are skills	4	A ACD is the switch. It's the Atlanta				
5	through which they're receiving their phone calls.	5	switch.				
6	Q So explain that to me.	6	Q What is that?				
7	A It's 320 is a skill. I don't know the	7	A It's the Atlanta telephone base.				
8	name of it. It's probably some software CET incoming	8	Q Okay. How many others are there?				
9	call skill that comes through skill 320 to to	9	A Usually one for any particular city that				
10	people who have that skill in their profile so that	1	•				
11	· · · · · · · · · · · · · · · · · · ·	11					
12	Q I see. And each particular skill would	12	The one for Atlanta is called Riveredge. Toronto				
13		13	13 would have its own, you know, its own ACD.				
14	A Yes.	14	Q What else have you seen?				
15	Q And would there be other people other	15	A That's all.				
16		16	Q You've only seen Dallas?				
17	to your knowledge?	17	A Three ACDs, yeah.				
18	A Yes.	18	Q What is messaging.ibm?				
19	Q And it would be everybody on his group, I	19	Do you see that in the lower				
20	take it?	20	A I don't know what that is. That's not				
21	A I don't know if everyone, but it would be	21	part of this report.				
22	other people in his group, yes.	22	The bottom of this report stops where it				
23	Q But that might be other people in	23	says: Double Click to Run Format Table. And anything				
24	other groups might have a skill 320, too?	24	below that is just the bottom that's being shown of				
25	A No. That would be only only in his	25	the computer screen.				
	TOTAL						
	Page 215		Page 217				
1		1	Page 217 Q Okay. How does On Demand work; do you				
1 2	group.	1 2	Q Okay. How does On Demand work; do you				
_	group. Q Why is that?		Q Okay. How does On Demand work; do you know? A I don't know.				
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	Page 218		Page 220		
1	track?	1	average handle time is better; is that correct?		
2	A We track we go through CMS again which	2	A Your average handle time is shorter.		
3	is the same place where you get the log-in/log-out	3	Q Yes.		
4	reports, and we can track number of calls.	4	A Yeah.		
5	There is there are CMS reports that	5	Q And that's what you want, right, is		
6			shorter average handle time?		
7	software this came from.	· 7	A That would the objective is to handle		
8	Q Do you know what these columns mean, for	8	the calls as quickly as possible, but also as		
9	example, ATT?	9	thoroughly as possible. So, in that sense, yes, you		
10	Do you know what that means?	10	would want your average handle time to be as short as		
11	MR. RAY: I'll just object to the extent	11	possible, but not to the extent that it would hurt the		
12	he says he doesn't recognize the report.	12	quality of the call.		
13	He can talk generally about what certain	13	Q Right.		
14	things mean in a vacuum but not with respect to	14	A But, in general, yes, you would want your		
15	this report.	15	average handle time to be shorter.		
16	THE WITNESS: I'm not sure what the ATT	16	Q Do you see the Sign-on Hours column here?		
17	is referring to.	17	A I see it.		
18	BY MR. LANGELAND:	18	Q Do you have any idea what that means?		
19	Q Do you know what ACW greater than	19	A No, I don't.		
20	objective of 20 percent means?	20	Q And what about Call OBSV?		
21	A Yes. That would mean being – having the	21	A Calls observed. I'm sorry. I don't know		
1	time that you spent in after-call work be let me	22	what that means.		
	just say that ACW stands for after-call work.	23	Q What is CBT, slash, Errors?		
24	Q Why are you interested in that variable?	24	A Don't know.		
25	A I'm not. I'm not interested in this	25	Q I guess Cust Sats, slash, Cust Commend is		
	Page 219		Page 221		
1		1	commendations, I take it?		
2	Q Why does anybody	2	A I'm not familiar with the term, and I		
3	A It's	3	don't use it where I work.		
4	MR. RAY: Object to the extent it calls	4	Q All right. This seems to track late		
5	for speculation. You can testify to the extent	5	lunch breaks, late from lunch and breaks?		
6	you can.	6	MR. RAY: Objection just to the extent it		
7	THE WITNESS: So I don't know.	7	calls for speculation.		
8	BY MR. LANGELAND:	8	THE WITNESS: I've never seen this report		
9	Q But you guys look at after-call work or	9	before, and I'm not sure how it's generated.		
	you don't?	10	BY MR. LANGELAND:		
11	A After-call work is automatically part of	11	Q Do you know what it means when it says:		
	what we measure as average handle time, so I don't	1	Audits?		
1	have to ever look, specifically, at after-call work.	13	MR. RAY: The same objection. It's all		
14	Q Okay. So what makes up average handle	14			
1	time?	15	•		
16	A Talk time, hold time, transfer time,	16			
	after-call work.	17			
18	Q And what is after-call work?	18	_		
19	A That is putting – that is an automatic	19			
20		20	•		
21		21	He can answer what audits are generally,		
22	Q Are you interested in minimizing that	22			
23	•	23			
24	A No. We measure it as part of the call.	24			
	7. 110. 110 litedadio it do part of the ball				
25	Q But if that that is lower, your	25			

	Page 2	22	Page 224				
1	BY MR. LANGELAND:	1	1 Patrick Fleischmann. Patrick Fleischmann is our				
2	P. Q. Do you do any audits?	2	2 coworker in Toronto.				
3	S A No.	3	Q And who is Vanessa Cook?				
4	<ul> <li>Q Your department doesn't do any audits</li> </ul>	?   4	A She's an assistant to she was an				
5			assistant to Tom Guinard, and she's the mathematician.				
6	, , , ,	s? 6	She's the one who could was good on				
7	,	ı 7	spreadsheets.				
8		8	• •				
9	•	9	the DOR?				
10	•	10	A She and Tom together. I don't know what				
11	•	11					
12		12					
13		or a 13	A Saint John.				
14	, , ,	14					
15	, , , , , , , , , , , , , , , , , , , ,	15					
16		16	<b>3</b> .				
17							
18		1					
19		1	asked you this but Tom Guinard, did you testify who he				
20		,	reported to?				
21		21					
22		22	·				
23	•	23	, ,				
24	, ,	- 1	help ensure accurate data; is that right?				
25	A Yeah.	25	A Yes, to ensure accurate data. Yes, I see				
	Page 2	- 1	Page 225				
1	Q And does that have to match the scheduled	1	that.				
2	Q And does that have to match the scheduled time?	1 2	that.  Q Why would you be interested in that?				
2	Q And does that have to match the scheduled time? A I've never heard either way.	1 2 3	that.  Q Why would you be interested in that?  A This is a – this is a time when the DOR				
2 3 4	Q And does that have to match the scheduled time?  A I've never heard either way.  Q You've never seen any e-mail to that	1 2 3 4	that.  Q Why would you be interested in that?  A This is a – this is a time when the DOR report was changing, and this was a chance to give				
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Page 226 by 9:00 o'clock. 1 1 August 1st, 2006, please find below some But not log in before. Show up at 8:50 2 Q 2 recommendations which should help us ensure accurate 3 and don't log-in until 9:00. 3 data at a team view. It says be ready to begin your day when 4 Why would you be interested in it? 4 5 you're scheduled. 5 To me it's a -- it's a self-evident And by begin the day, I mean log on to 6 6 statement that you would want to have accurate data, 7 the telephone and turn on your computer. and this is a list of items to - to help that. 7 8 Okay. But you should arrive 10 minutes Q 8 I can't tell you why, specifically, 9 before then. you're looking to ensure accurate data. 9 MR. RAY: Objection to the extent it 10 What do people use the DORs for? 10 11 mischaracterizes both his testimony and the Α Managers use the DOR to determine how 11 document, and to the extent this line of 12 12 busy the agents are -13 questioning has already been asked and 13 Q Okay. 14 answered. Α -- on a daily and weekly basis. 14 THE WITNESS: I believe it is saying that 15 15 Q All right. So they use it to staff the this is a general statement, and that it's not 16 call center appropriately? 16 saying anything about 8:50, specifically, but 17 17 No. But if the numbers don't look rather please be prepared to start your day 18 18 appropriate, it would be an indication that a head 19 when the -- when your schedule begins at 19 count sizing should be done. 20 9:00 o'clock. 20 Q So it's an indication --And by that, I mean, logging into the 21 21 Α It's an indicator, yeah. telephone and starting the computer. 22 22 Q Okay. If reps are only logging in at 23 their start time even if they're showing earlier, is 23 BY MR. LANGELAND: Why should you start your scheduled day 24 that ensuring that there's accurate data? 24 25 at your scheduled start time? 25 MR. RAY: Objection, vague. It calls for Page 229 Page 227 1 speculation, assumes facts not in evidence. 1 Why would that be important? 2 Because the schedules are generated with 2 THE WITNESS: I don't see the Α relationship between the two. 3 a view towards incoming volumes. And in order to 3 4 answer the calls within the service level, you should 4 BY MR. LANGELAND: 5 have most -- you should have a lot of the percentage 5 So this says to help ensure accurate data 6 for the DOR -- for the new DOR, right? of your daily schedules adhered to. 7 I mean, that's -- that's the purpose of 7 Why did you choose to only include the 8 the recommendations? first two paragraphs in your e-mail? 8 9 In a quick review -- and I mean quick --9 Α Yes. 10 it didn't seem to apply as much to my groups and I. 10 Q But then it also says: CSR should And I had already written most of my 11 continue to -- ensuring reps log in only as required, 11 12 i.e., scheduled to work at 9:00, be ready at 8:50, but version of the letter, but I hadn't included anything directly about the CSRs themselves. 13 only log in at 9:00 a.m. to ensure we are not 14 So I just quickly took the first two 14 accumulating unproductive hours. 15 That doesn't seem accurate, does it? 15 which is what I cut and paste into - into my note. 16 Do you have any idea what this means: 16 MR. RAY: Objection to the extent it's 17 argumentative, and it's been asked and answered No. 3: Ensuring all sponsored activities not done while in ACW or directly linked to a call is captured several times when we were looking at this 18 19 previously. 19 in the DORs as a volume with a handle time? THE WITNESS: Your question is: Is it 20 I'm not sure what that meaning means, and 20 21 less -- your question is: Is it less accurate? 21 I didn't use that wording in my note. 22 What's ACW? 22 BY MR. LANGELAND: Q Isn't this e-mail telling you to shave 23 Α After-call work. 23 Q Q Paragraph 4 says: In situations where 24 off 10 minutes of time? 24 25 the service level for the month or targeted Α No. It's telling you to be ready to work 25

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1	Page 230	1	Page 232
1	achievement period have been achieved, reps that are	1	Atlanta?
1	not cross-trained and can't assist other missions may	3	
1 -	be offered a voluntary send home to manage cost and	4	•
4		!	
5	<u> </u>	5	<u> </u>
6	· · · · · · · · · · · · · · · · · · ·	6	
7		7	A It has yes.
8	<b>-</b>	8	Q Okay. How could a service level not be met?
4	to offer voluntary send home. We don't do that in the	9	
i	U.S.	10	A If you fail to answer calls within a
11	, ,	11 12	certain percentage I have to start over.
	cost"?	ì	If you don't answer a certain percentage
13	<b>U</b>	13	•
14	•	14	Q Is that the only one?
15	•	15	
16	, ,	16	Q Okay. So if people are in the more
17		17	
18		18	<b>3</b> ,
19		19	· ·
20	3. 3	20	A No, not necessarily. It depends on how
21		21	the group is answering the incoming calls, if they're
22		22	•
23		23	Q What do you mean by that?
24	,	24	A If the group is answering the calls
25	not my area. It's not even my country. I'm not	25	within the service level, then it's not threatened.
١,	Page 231		Page 233
1		1	Q No, no. I understand that.
2	2 11	2	But let's say the group is not available
3		ı	to take the calls. Then how can they be meeting the
4	,		
5	<b>5</b> ,	5	A If a group is not available to take if
6	The state of the s	6	a whole group is not available to take calls?
7	,	7	Q Yes.
8		8	A Would the service level suffer?
9		9	Q Yes.
10	•	10	A I don't know. It would depend on the
11		11	circumstance because there are there can be calls
1	when a service level for the month or target period is	12	taken in our sister center in Dallas.
i	threatened?	13	Q So you're saying if there's a backup for
14	· · · · · · · · · · · · · · · · · · ·		that, then it might not affect the service level?
15		15	A That's right.
16	<b>~</b> ·	16	Q But let's assume we're just in Atlanta
17	•		and there is a half an hour of for everybody in the
18	• •	18	group, there is a half an hour of time that they can't
19	foundation and to the extent it calls for		take a call every day.
20			A Every day a half an hour?
21	speculation.	20	
00	speculation. THE WITNESS: And that's part of	21	Q Yes. Would that affect the service
22	speculation. THE WITNESS: And that's part of voluntary send home which is something that I	21 22	Q Yes. Would that affect the service level?
23	speculation.  THE WITNESS: And that's part of voluntary send home which is something that I have never been involved in, so I don't know.	21 22 23	Q Yes. Would that affect the service level?  A All at the same time?
23	speculation.  THE WITNESS: And that's part of voluntary send home which is something that I have never been involved in, so I don't know. BY MR. LANGELAND:	21 22	Q Yes. Would that affect the service level?

		_	
	Page 234	1	Page 236
	if the average of the whole day meets the service	1	1 Q Do you supervise anyone?
- 1	2 level.	1	2 A No.
	You would probably miss the service level		3 Q Do you have any authority, managerial
- }	4 during that – during that period – during that 5 interval.		4 authority over CSRs and IMBPD?
1 _			5 A No.
	, J		6 Q Any authority over managers in IMBPD?
7	, , , , , , , , , , , , , , , , , , ,		7 A No.
8	• • • • • • • • • • • • • • • • • • • •		8 Q You've talked about the DOR reporting.
9	• • • • • • • • • • • • • • • • • • • •	<b>y</b> 9	9 Is the DOR reporting that you're
10	•	10	0 responsible for limited solely to the IMBPD?
11	, , , , , , , , , , , , , , , , , , , ,	11	1 A Yes.
12	- · ·	12	2 Q Do you have any understanding whatsoever
13		13	3 of e-TOTALs?
14	- Joe talle state of the control of	14	4 A No.
	that you have there in front of you and turn to	15	5 Q Do you have any knowledge of how any
16		16	6 manager within IMBPD manages overtime, meaning whether
17			7 they require their approval, et cetera, before a CSR
18	some questions about that exhibit which is entitled	18	8 is working?
19		19	9 A No, sir. That's not my area.
20	Do you see that?	20	0 MR. RAY: That's all I have.
21	A Yes.	21	1 MR. LANGELAND: I've just got a couple of
22	Q Seward, Charles.	22	
23	A Yes.	23	<u> </u>
24	Q There on log-in time – or there is a	24	4 BY MR. LANGELAND:
25	column for log-in time.	25	
	TO PRODUCE TO THE PRO		
	Page 235	1	Dana 927
1	Page 235 Do you see that column there?	1	Page 237
	Do you see that column there?	1 2	1 A Yes.
2	Do you see that column there?  A Yes.	2	1 A Yes. 2 Q are you aware of any direction that
	Do you see that column there?  A Yes.  Q And there is various entries there,	3	<ul> <li>1 A Yes.</li> <li>2 Q are you aware of any direction that</li> <li>3 CSRs have gotten from anybody that tells them not to</li> </ul>
2 3 4	Do you see that column there?  A Yes.  Q And there is various entries there, correct?	2 3 4	1 A Yes. 2 Q are you aware of any direction that 3 CSRs have gotten from anybody that tells them not to 4 log-in until just before their start time?
2 3 4 5	Do you see that column there?  A Yes.  Q And there is various entries there, correct?  A Yes.	2 3 4 5	1 A Yes. 2 Q are you aware of any direction that 3 CSRs have gotten from anybody that tells them not to 4 log-in until just before their start time? 5 I'm sorry, their scheduled start time.
2 3 4 5 6	Do you see that column there?  A Yes. Q And there is various entries there, correct? A Yes. Q What is your understanding of what that	2 3 4 5 6	1 A Yes. 2 Q are you aware of any direction that 3 CSRs have gotten from anybody that tells them not to 4 log-in until just before their start time? 5 I'm sorry, their scheduled start time. 6 A Any direction
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2 3 4 5 6 7 8 9	Do you see that column there?  A Yes. Q And there is various entries there, correct? A Yes. Q What is your understanding of what that column is capturing? A This is the time of day that — that the agent is pressing a button on the phone to log into	2 3 4 5 6 7 8 9	1 A Yes. 2 Q are you aware of any direction that 3 CSRs have gotten from anybody that tells them not to 4 log-in until just before their start time? 5 I'm sorry, their scheduled start time. 6 A Any direction 7 Q Yes. 8 A to no. 9 Q You're not aware of any direction at all?
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	Page 238		Page 240			
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2	<del>-</del>	2				
3	•	3				
4	majority of his work.	4	• • • • • • • • • • • • • • • • • • • •			
5	BY MR. LANGELAND:	5	, , , , , , , , , , , , , , , , , , , ,			
6	Q How long does it take for the computer to	6				
7	boot up for a CSR?	7	7 BY MR. LANGELAND:			
8	MR. RAY: Objection, calls for	8	B Q On the log-in take a look at Exhibit 4			
9	speculation.	9	9 please, Mr. Kamprath.			
10	THE WITNESS: A few	10	On the log-in time there, I think you			
11	MR. RAY: Lack of foundation.	11	1 testified that that represents when the CSR logs into			
12	THE WITNESS: A few minutes. It probably	12	2 the telephone, correct?			
13	varies by group.	13	B A Yes, that's right.			
14	BY MR. LANGELAND:	14	4 Q And then there was a question asked			
15	Q How do you know?	15	5 whether the CSR was able to take calls once they've			
16	A I don't know.	16	6 logged into the telephone, correct?			
17	Q So if they're not supposed to log on	17	7 A Yes.			
18	until their start time to the phone, they have to be	18	B Q Will the phone switch transfer calls to a			
19		19	CSR who's only logged into the phone?			
20		20	A Not automatically. He would first have			
21	BY MR. LANGELAND:	21	1 to take a separate step to become available for the			
22	Q - in order to start their computer?	22	2 phone calls.			
23	MR. RAY: I didn't mean to interrupt.	23 Q Okay. And are you aware, Mr. Kamprath				
24	Objection, assumes facts not in evidence.	24	4 well, let me back up.			
25	Plus that's a hypothetical.	25	You testified that you don't supervise			
	Page 239		Page 241			
1	THE WITNESS: No. I'm saying log into	1	1 CSRs.			
2	the telephone and turn on your computer at the	2	2 A That's right.			
3	start time.	3	3 Q Don't manage them, right?			
4	BY MR. LANGELAND:	4	4 A That's right.			
5	Q Right. So that means that you're not	5	5 Q Can't really see them from your fish			
6	going to be productive for the first however long it	6	6 bowl			
7	takes for your computer to boot up; is that right?	7	7 MR. LANGELAND: Objection.			
8	MR. RAY: Objection just to the extent	8	B BY MR. RAY:			
9	calls for speculation and, again, lack of	9	9 Q right?			
10	foundation.	10	O A That's right.			
11	You can answer.	11	MR. LANGELAND: You're leading him.			
12	THE WITNESS: It sounds reasonable.	12	2 BY MR. RAY:			
13	BY MR. LANGELAND:	13	3 Q Can you see the CSRs from your fish bowl?			
14	Q Right, because you need the computer to	14	4 A No.			
15	do your job if you're a CSR, right?	15	5 Q Have you ever heard of CSRs who log into			
16	MR. RAY: The same objection.	16	3 their phone and log into the computer and take calls			
17	THE WITNESS: Yes, yes.	17	7 while the computer is booting up?			
18	BY MR. LANGELAND:	18	B A No.			
19	Q Have you ever done any studies as to how	19	Q Do you know whether it happens one way or			
20		20	) another?			
21	A No.	21	1 A No, I don't know.			
22	Q When you say "a few minutes," it takes a	22	MR. RAY: That's all I have.			
23	few minutes for that computer to boot up, do you know	23	MR. LANGELAND: I don't have anything			
	how long it takes?	24	4 else.			
25	A I don't know. I'm not there.	25	5 (It was stipulated and agreed by and			
!						

Page 242		Page 244
1 between counsel for the respective parties and	1 ERRATA SHEET	-
2 the witness that the signature of the witness	2 Pursuant to Rule 30(e) of the Federal Rules	
,	of Civil Procedure and/or O.C.G.A. 9-11-30(e), any	
3 to the deposition be reserved.)	3 changes in form or substance which you desire to make	
4 (Deposition concluded at 6:00 p.m.)	to your deposition testimony shall be entered upon the	
5	deposition with a statement of the reasons given for making them.	
6	5	
7	6 To assist you in making any such	
	corrections, please use the form below. If	
8	7 supplemental or additional pages are necessary, please	
9	furnish same and attach them to this errata sheet.	
10	8	
11	9	
i	10	
12	I, the undersigned, GARY A. KAMPRATH,	
13	11 do hereby certify that I have read the foregoing	
14	deposition and that said transcript is true and 12 accurate, with the exception of the following changes	
15	noted below, if any:	
16	13	
17	14 Page /Line /Should Read:	
1 "	15	
18	16 Reason:	
19	17	
20	18 Page/Line/Should Read:	
21	19	
22	20 Reason: 21	<del></del>
	22 Page /Line /Should Read:	
23	23	
24	24 Reason:	
25	25	
Page 2/13		Page 245
Page 243		Page 245
1 CERTIFICATE 2 I hereby certify that the foregoing	1	•
CERTIFICATE     I hereby certify that the foregoing     transcript was reported, as stated in the caption;	2 Page/Line/Should Read:	
CERTIFICATE     I hereby certify that the foregoing     transcript was reported, as stated in the caption;     that the witness was duly sworn and elected to reserve     signature in this matter; that the colloquies,		
1 CERTIFICATE 2 I hereby certify that the foregoing transcript was reported, as stated in the caption; 3 that the witness was duly sworm and elected to reserve signature in this matter, that the colloquies, 4 questions and answers were reduced to typewriting	2 Page /Line /Should Read: 3	
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